REAL ESTATE, DIRECT LENDING & PRIVATE DEBT FORUM
100% DIGITAL & VIRTUAL EVENT

THURSDAY, MARCH 26TH FROM 10 AM TO 4 PM

100% Digital & Virtual Event
FLAIA IS THE WORLD'S LEADING MARKETPLACE FOR ALTERNATIVE INVESTMENTS AND ALTERNATIVE INVESTMENT DUE DILIGENCE / EDUCATION!

@prequin
DEAR ATTENDEES

Thank you for attending our 1st 100% Virtual / Digital Real Estate, Direct Lending & Private Debt Forum 2020. Since the Great Recession, Direct Lending has been the fastest growing segment of the alternative investment industry. Assets Under Management of Direct Lenders has grown 20% annually to $4.5 trillion dollars globally according to Preqin, a member of the FLAIA.

Institutional appetite continues to grow for the Direct Lending sector as average yields are currently more than 3% above traditional collateralized debt obligations (CDO) and collateralized loan obligations (CLO) being offered. The excess returns above CDO & CLO has driven capital flows in a favorable manner for Direct Lenders.

Our event focuses on the intersection of direct lending and real estate as the opportunities offered for successful investing are abundant. Real estate is a pillar of US & Global economy and the world has an abundance of opportunities for wealthy real estate investors and institutional allocators. The goal of this forum is to provide a digital platform where different stakeholders can learn from key decision makers, build relationships and get capital flowing into their respective projects.

Capital formation and easy access to funding sources is an important part of every growing economy. We want to enable this growth and capital formation by helping our members attract capital.

Businesses are constantly looking for access to capital and traditional banks have not been able to respond to this demand. Banks have been lending via direct lenders and see these platforms as an easier target to generate new loans. One of the main reasons that businesses and real estate investors have chosen direct lenders over banks is their ability to respond quickly and underwrite deals.

Sincerely,
Michael Corcelli
FLAIA, Founder & Chairman
## AGENDA

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tr>
<td>10:00 AM</td>
<td>Preqin - Market Update: PE Real Estate and Private Debt</td>
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<td>Jesse Fahy, VP – Private Capital Funds (Americas)</td>
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<td>10:30 AM</td>
<td><strong>Investing in Real Estate</strong></td>
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<td>Roberto Munoz, First Horizons - Moderator</td>
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<td>Ernest Johnson, ApexOne</td>
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<td>Mike Mangione, Group RMC</td>
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<td>Joseph DeMatteo, Sr., JDM Capital Corp.</td>
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<td>Matthew I. Kramer, Weinberg Wheeler Hudgins Gunn &amp; Dial</td>
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<tr>
<td>11:30 AM</td>
<td><strong>Capturing Opportunities in Credit Lending: Private Debt &amp; Direct Lending</strong></td>
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<td>Matt Kiggins, Millennium Trust Company</td>
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<td>Antonio Zuniga, Oakshore Capital</td>
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<td>John Morabito, EnTrust Global</td>
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<td>Rob Jafek, Boomerang Capital</td>
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<td>12:30 PM</td>
<td><strong>Sunstar Insurance</strong> - &quot;How Insurance Coverage Relates to Corona Virus&quot;</td>
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<td>Dave Lamb, National Property Manager</td>
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<td>1:00 PM</td>
<td><strong>DiamondLinks</strong> - &quot;Ensuring Your Positive Online Reputation&quot;</td>
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<td>Matt Timmins, Chief Revenue Officer</td>
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<td>1:30 PM</td>
<td><strong>Off The Chain Capital</strong> - “Turbulent Times: Why Add Bitcoin To Your Portfolio Now”</td>
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<td>Brian Estes, Managing Director &amp; CIO</td>
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<td>2:00 PM</td>
<td><strong>Investment Opportunities &amp; Working Capital Solutions</strong></td>
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<td>Shalako Weiner, Bank United</td>
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<td>Enrique Musi, eFactor Networks</td>
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<td>Mike Griffin, HedgeAct</td>
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<td>Rafael Serrano, Safe Harbor Equity</td>
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<td>Elliot Goldberg, 1931 Funding LLC</td>
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FLAIA launched an online digital platform in 2019 and has made great strides in rolling it out to supplement the Buy-Side Discovery and Due Diligence process. FLAIA designed the platform to conform to the rigors of a busy life not knowing that people would be further hindered by COVID-19. The platform uses investor preferences and deal highlights to make a market in alternative investments with the mission and vision of being the world’s leading marketplace for alternative investments. Michael Corcelli, the Founder & Chairman of FLAIA will demonstrate the platform in real time showing how the deal marketing, due diligence and fund raising process is fully digital and compliant with securities rules, regulations and compliance.

- Introduction & Background to FLAIA
- Overview & Statistics on the FLAIA Digital Platform
- A Look at Digitizing Offering Materials and Dual Signature of Sub Documents AML, KYC, Investor Accreditation and Investor Suitability, Deal Awareness, Lead Capture & Appointment Setting
- How to find the best investors and talk directly to them!
MICHAEL CORCELLI

Founder and Chairman, Florida Alternative Investment Association

Mr. Corcelli began his career in the private wealth management side of the business at UBS. In addition to helping UBS grow their assets under management, he was responsible for portfolio management and tactical asset allocation for private clients. After leaving UBS, Mr. Corcelli formed Alexander Alternative Capital, a global macro hedge fund that started with shorting sub-prime mortgage companies. Additionally, Mr. Corcelli is the Founder and Chairman of the Florida Alternative Investment Association (FLAIA), a 501(c)(6) non-profit organization which includes some of the most successful hedge funds and largest family offices both nationally and internationally. In 2012, he led an initiative to double the Florida State Board of Administration’s use of alternative investments from 10% to 20% freeing up roughly 15 billion dollars of new capital for hedge funds, private equity and venture capital. Michael earned his Michael Corcelli Bachelor of Science in Finance from the University of Miami.

JESSE FAHY

VP - Private Capital Funds (Americas), Preqin

Jesse Fahy is the VP – Private Capital Funds (Americas) at Preqin, the alternative assets industry’s leading source of data, insights and solutions. Jesse leads a team of over 10 analysts responsible for direct engagements with fund managers across the private capital industry. Jesse has full ownership of this dataset, with he and his team responsible for the quality, growth and dissemination for the Americas. Prior to this, Jesse led the venture capital efforts at Preqin, helping to set strategy for the asset class globally, and was one of the first analysts working on the hedge fund product when he first joined the company.
ROBERTO R. MUÑOZ

President, Miami Market for Commercial Banking and Wealth Management at First Horizon Bank

Roberto R. Muñoz brings more than 40 years of financial experience to his leadership role as President of the Miami Market for Commercial Banking and Wealth Management at First Horizon Bank, a $42 billion bank with over 275 branches headquartered in Memphis, Tennessee. He was previously Commercial Banking and Wealth Team Leader for South Florida for Synovus Bank. In his banking career, Mr. Muñoz has facilitated more than $28 billion of economic activity in Florida, the Caribbean, Central and South America in the areas of project finance, M&A, direct and indirect foreign investment, commercial, public, institutional, and specialty lending areas, as well as global wealth and treasury management services. Prior to joining First Horizon Bank and Synovus Bank, Mr. Muñoz held executive positions in Miami with BBVA Compass Bank (President, South Florida Market), Professional Bank (Chief Lending Officer and Senior EVP), Marquis Bank (CEO, President, CLO, and Voting Member of the Board of Directors), Regions Bank (Senior Managing Director), Israel Discount Bank (Chief Lending Officer for Florida), Mizuho Bank (Chief Representative), and Barclay’s Capital, PLC (VP). He began his career with Bank of America in 1980.

J. ERNEST JOHNSON

Principal and an Executive Managing Director of ApexOne

Ernest focuses on capital markets, fund strategy and financial administration, and investor communications. Ernest has 38 years of real estate experience including 17 years as the Executive Vice President of PM Realty Group’s Capital Markets division and 10 years with JMB Property Company where he served as Executive Vice President of the Western Division. Immediately following graduation from college, he managed a national multifamily student housing portfolio and was responsible for all facets of operations, including acquisitions, dispositions, construction and finance. Ernest is actively involved with National Multifamily Housing Council. He serves on the Advisory Council for Auburn University’s Master of Real Estate Development program and is also on the University of Florida’s Bergstrom Real Estate Center Advisory Board. Ernest previously served as the Chairman of the Board of Trustees for the Lone Star Chapter of the National Multiple Sclerosis Society and has been inducted into the MS Society’s National Fundraising Hall of Fame.
MIKE MANGIONE, CPA, CMA
Director, Family Office & Advisor Relations, Group RMC

Mike is responsible for establishing, developing and maintaining business relationships with Family Offices and Investment Advisors. He is also responsible for marketing the business in Canada and in the US. Mike graduated with a Bachelor of Commerce with a concentration in accounting from Concordia University. He holds the CPA, CMA designation.

JOSEPH DEMATTEO, SR.
President and CEO, JDM Capital Hospitality Management Group

Joseph W. DeMatteo has been an industry expert in the field of hospitality and real estate investment. Joseph’s passion for the hospitality industry, as well as his unique experience adds a touch to the properties he works with. These abilities continue to enable him to identify hotel opportunities and to find value where others have looked passed it. To bring those visions to life he founded JDM Capital and has led the firm’s growth into a multidimensional, fully integrated real estate organization. His educational accomplishments include a B.S. in Finance from the State University of New York, a Degree in Building and Construction Management, Certificates in International Business and Finance & Hotel Operations all from New York University. He has also completed an Executive Management Program from Harvard Law School. As a member of the NYU faculty, he developed the core concentration and was the first Professor to teach Asset Management in the Masters Program at the Real Estate Institute. Most recently, he developed internship programs and lectured at Northeastern University’s D’Amore– McKim School of Business.
Matt Kiggins is an SVP and Regional Director for Millennium Trust Co’s Institutional Custody offering providing secure solutions to help Fund Managers and SEC Registered Investment Advisors meet the Custody Rule requirements, provide enhanced transparency, and deliver necessary reporting through Millennium’s Fund Custody, Safekeeping, and Verification services. Prior to joining Millennium Trust Co, Matt worked for Fidelity Investments (NFS/IWS) as a Product Director for their Alternative Investments offering and also held various positions at GMO, Boston Partners Asset Management and Mellon Trust. He holds a Bachelor of Arts Degree in Economics and is a 1996 graduate of Fitchburg State University.

Matt Kramer is a Partner with the law firm of Weinberg, Wheeler, Hudgins, Gunn & Dial, LLC in Miami, FL. Matt is a commercial real estate and financial restructuring attorney. He represents owners, developers, buyers, and investors on both transactional and litigation matters. He also represents lenders and borrowers on acquisition and refinancing transactions, as well as on mezz, construction, and EB5 financing transactions. Matt also focuses on commercial foreclosures, real estate and corporate workouts, and corporate reorganizations on behalf of debtors, creditors and funds.

Matt Kiggins
SVP and Regional Director, Millennium Trust

Matt Kramers is a Partner with the law firm of Weinberg, Wheeler, Hudgins, Gunn & Dial, LLC in Miami, FL. Matt is a commercial real estate and financial restructuring attorney. He represents owners, developers, buyers, and investors on both transactional and litigation matters. He also represents lenders and borrowers on acquisition and refinancing transactions, as well as on mezz, construction, and EB5 financing transactions. Matt also focuses on commercial foreclosures, real estate and corporate workouts, and corporate reorganizations on behalf of debtors, creditors and funds.
JOHN MORABITO  
Managing Director, Entrust Global  
John Morabito is a Managing Director at EnTrust Global and serves as the Portfolio Manager of the firm’s Blue Sky Aviation strategy. Mr. Morabito joined EnTrust Global as a Managing Director in January 2018 with 17 years’ previous experience in the industry. Before joining the firm, Mr. Morabito was Head of the Financial Institutions Group at CIT Group where he was responsible for the Commercial Aviation segment and managing a global team of 15 investment professionals. Mr. Morabito holds a BA in Finance from the University of North Carolina at Chapel Hill.

ANTONIO ZUNIGA  
Managing Director, Oak Shore Capital  
Mr. Zuniga has over 20 years of entrepreneurial and investment experience in Real Estate and Banking. He has Graduate degrees from Cornell University and the Jones School of Management at Rice University with concentrations in Finance and Behavioral Economics. Prior to Oak Shore, Mr. Zuniga underwrote, lent and disposed a portfolio of real estate bridge loans (’04-’08); founding investor, board member, chair of Risk Management and later Chairman of the Board at Oasis Bank SSB, which later merged with SoTB (’06-’11); SoTB subsequently filed for IPO (’18); co-founder successfully acquired, managed and sold multi-family real estate in 10 markets with transactions totaling over $50MM (’08-’15).
DAVE LAMB
National Property Director, Sunstar Insurance

Dave Lamb joined Sunstar Insurance in 2019 as their National Property Director. He has over 15 years working with property owners/managers across the United States. He personally insures over 60,000 apartment and condo units in addition to office, warehouse and retail. He has worked on and created multi-billion dollar property programs with both domestic and international carriers. For his work on creating these programs he was named of the top 40 people under 40 by Insurance business America. He specializes in working with multi state portfolios and has done extensive work with large frame portfolios, coastal properties, aluminum wiring, LITEC and subsidized housing, as well as shock loss properties. In addition to his work with Property he has leveraged his relationships with carriers to create exclusive and creative programs for Cannabis, Trucking and other hard to place risks. Dave is a graduate of Truman State University where he holds a Bachelor of Arts in Business Administration with a minor in Economics.

ROBERT JAFEK
Principal, Boomerang Capital

Robert Jafek is currently a Principal at Boomerang Capital Partners and has been involved in all phases of Boomerang’s development since its inception. He started his career as an investment banking Analyst at Morgan Stanley and went on to hold various principal investing roles including Head of International Trading for Nicholas Applegate Capital Management and Analyst and Portfolio Manager at Tiger Management. Eventually he has founded and managed two highly successful alternative investment firms: Plumeria Advisors and Torrey Pines Capital Management and now Boomerang Capital Partners. He received a BA in Finance from The University of Utah and a Masters in Innovation and Entrepreneurship from HEC Paris. He also teaches business and finance at the university level, with his current position being an adjunct professor at UC Berkeley Law.
BRIAN ESTES
Managing Partner & CIO, Off The Chain Capital

Brian Estes is the CIO and Managing Partner at Off the Chain Capital; plus he is a General Partner at Polychain Capital. Brian helped finance, build, and mentor 4 blockchain companies whose combined value is over $10B today. Prior to his involvement in blockchain in 2014, Brian was a leading endowment and foundation asset manager who was ranked in the top 1/10th of 1% of Morningstar asset managers between 2004-2014. Brian has his BA from the University of Illinois and MBA with high honors from Washington University. Brian also studied at Cambridge University and the London School of Economics. For fun, Brian has been an instrument-rated private pilot for 30 years and has over 2100 flight hours in his single-engine Cessna Cardinal.

MATT TIMMINS
Chief Revenue Officer, DiamondLinks

Mr. Timmins is the Chief Revenue Officer of DiamondLinks. Matt applies growth and client services formulas acquired over 15 plus years of sales, marketing and executive leadership experience. He serves a dual purpose by attracting companies and individuals that DiamondLinks has an authentic passion for servicing, and then ensuring that we overwhelmingly delight the clients that trust us with their online visibility. Matt believes “the search results we achieve on behalf of our clients should speak to the value we deliver, and we speak loudly!”
ELLIOT GOLDBERG
President, 1931 Funding LLC
Elliot is a the Manager and Owner of 1931 Funding, LLC and an independent Registered Investment Advisor. Elliot was born in New York City in 1952 and grew up in Rockland County, New York. He Graduated from Rensselaer Polytechnic Institute in 1974 with a Bachelors of Science in Mathematics and a minor in Computer Science. After college, Mr. Goldberg worked for General Electric in New York City as a software systems analyst and then for Alexander and Alexander, an insurance brokerage firm, as a database development analyst. Mr. Goldberg started Goldata Information Services, Inc., a computer consulting firm, in 1975. He married in 1980 and moved to the western suburbs of Philadelphia, founded Goldata Computer Services, Inc. and built it into a successful computer software company. In 2004, Mr. Goldberg started managing third-party assets in addition to his own focusing on helping clients meet their financial goals. In 2009, he diversified into alternative investments. He currently lives and works in Gladwyne, PA and is married with 2 children and 2 grandchildren.

SHALAKO WIENER
Senior Vice President of Global Head of Trade Finance, Bank United
Shalako is Multilingual (English/Spanish/French) Finance Manager with extensive experience in the banking, consumer product, legal, medical and finance service industries in the US, Europe and Latin America. Expert in creating the best cost and time efficiencies through an inclusive leadership style that brings the best out in each team member and continuously adds value to the business. Solid knowledge of international business law, trade finance, corporate finance, credit risk, portfolio growth and management, budget and process optimization, and new market development. Skilled at reaching win-win negotiations, creatively solving problems and successfully managing crises. Natural leader, optimist, and persistent.

ELLIOIT GOLDBERG
President, 1931 Funding LLC
Elliot is a the Manager and Owner of 1931 Funding, LLC and an independent Registered Investment Advisor. Elliot was born in New York City in 1952 and grew up in Rockland County, New York. He Graduated from Rensselaer Polytechnic Institute in 1974 with a Bachelors of Science in Mathematics and a minor in Computer Science. After college, Mr. Goldberg worked for General Electric in New York City as a software systems analyst and then for Alexander and Alexander, an insurance brokerage firm, as a database development analyst. Mr. Goldberg started Goldata Information Services, Inc., a computer consulting firm, in 1975. He married in 1980 and moved to the western suburbs of Philadelphia, founded Goldata Computer Services, Inc. and built it into a successful computer software company. In 2004, Mr. Goldberg started managing third-party assets in addition to his own focusing on helping clients meet their financial goals. In 2009, he diversified into alternative investments. He currently lives and works in Gladwyne, PA and is married with 2 children and 2 grandchildren.
RAFAEL SERRANO
Managing Director, Safe Harbor Equity

Rafael Serrano is the managing director of Safe Harbor Equity. He has managed hundreds of transactions involving a variety of performing and non-performing commercial and residential mortgage loans, defaulted debt instruments, and distressed real estate assets. From 2001 to 2005, Mr. Serrano served as a business management and strategic consultant to British Aerospace Systems (BAE Systems, Inc.) with responsibilities throughout South America. Prior, he served as a Corporate National Accounts Manager with WorldCom, Inc. From 1992 to 1999, he was the founder and CEO of MTU., a provider of commercial vehicle fleet servicing and maintenance. Throughout his professional career, Mr. Serrano has been an active participant in the acquisition, development and reposition of residential and commercial real estate properties. He attended Florida International University.

ENRIQUE MUSI
Business Strategist and US Markets Developer, eFactor Network

Enrique is economist with more than 25 years of experience in the banking industry. His career started in Banco de México in Macroeconomic Analysis. After that, he moved to international corporative and investment banking, like Citibank, Bank of America, and Barclays Capital, where he reached positions of Managing Director. He has launched other businesses in the industrial branch of the beverage sector. He has also worked as an economic advisor and consultant for Mexican Multinational companies, like Grupo Alfa and Cemex USA. For the past year, he has advised and assessed the general administration of E Factor Network for their expansion towards the United States.
**MICHAEL GRIFFIN**
*Founder and Chief Executive Officer, HedgeAct*

Michael E. Griffin has held executive level positions in the alternative investment management industry for the past 30 years. As the founder and CEO of HedgeACT, he is actively involved in the sourcing, research and due diligence of niche alternative strategies for the firm's wealth management clients. As an executive director for a British merchant bank hedge fund subsidiary, Michael was responsible for investor relations, operations, credit, finance and sourcing over $750 million in investor capital deployed in a fixed income arbitrage strategy. Leveraging his knowledge and experience, Michael subsequently founded a hedge fund administration firm which administered $35 billion in assets across more than 300 hedge and private equity fund clients. Michael's experience and deep understanding of alternative fund strategies, structures and operations give him a unique perspective in building unique alpha generating products.

**RAINFORD KNIGHT**
*Founder and Managing Partner, Florida Institute of Finance, LLC*

Dr. Knight's experience spans both academia and industry. His academic career started as an Assistant Professor of Finance at Fairleigh Dickinson University (FDU) in Madison, New Jersey and then was a mergers and acquisitions analyst in the financial services industry. In academia, Dr. Knight is a member of the finance faculty at Florida Atlantic University and was a member of the finance faculty at the University of Miami. His PhD is from FAU in the area of IPO pricing, distribution and market behavior. Dr. Knight sits on the board of the Florida Alternative Investment Association (FLAIA), the Business Development Board of Palm Beach County's Financial Advisory Task Force, the Nat King Cole Generation Hope charity and the CFA Society of South Florida.
ALEXANDER ALTERNATIVE CAPITAL

Alexander Alternative Capital GP is a privately held alternative investment firm with a flexible, opportunistic approach to managing alternative investments. We seek to deliver outsized returns in all market environments through a limited selection of Private Equity, Hedge Fund and Direct Investment opportunities.

MILLENNIUM TRUST COMPANY

Established in 2000, Millennium Trust is an expert provider of specialized custody solutions for alternative assets, investment accounts and retirement funds. Privately owned and independent, it began by focusing on unique custody solutions where no one else could or would. Millennium Trust is known for its ability to solve for even the most complex requirements and to craft entirely new solutions when and where they’re needed. Millennium Trust empowers clients with trusted expertise, exceptional service and access to a wide range of custody solutions.

PREQUIN

Preqin is the home of alternative assets, providing indispensable data, solutions and insights to support alternative asset professionals at every stage of the investment cycle. Since 2003, we have been the most trusted source of information on alternative assets, spanning private equity, venture capital, hedge funds, real estate, infrastructure, private debt, natural resources and secondaries. Our products and services are relied upon by more than 60,000 industry participants in over 90 countries, for a range of activities including fundraising, investor relations, asset allocation, fund manager selection and business development. Preqin is an independent business with over 500 staff based in New York, London, Chicago, Singapore, San Francisco, Hong Kong, Guangzhou and Manila.
**APEXONE**

ApexOne Investment Partners, LLC is a dedicated real estate investment firm with a specialty in workforce, conventional multifamily and student housing properties. Directly and along with a series of institutional and private equity joint venture partners, ApexOne has acquired 59 assets and invested in over $1,000,000,000 of multifamily real estate nationwide since 2011. ApexOne is a Select Sponsor of Freddie Mac and was one of the original participants and continues to utilize the Freddie Mac “Green-Up” program that encourages and rewards environmentally responsible ownership.

**GROUP RMC**

Group RMC is a real estate Co-Investment group based in New York City that invests in, sponsors, and is the General Partner in undervalued income-producing office properties in secondary U.S. markets. Group RMC currently oversees over 17,400,000 square feet in the US, principally in the Midwest, representing over 2 billion dollars in asset value. The principals of Group RMC typically invest 5-20% of the equity in each partnership. This offers limited partners the opportunity to co-invest alongside principals who have “skin in the game”. Group RMC and its principals have been actively acquiring commercial office properties in Canada and the US for decades. The strategy is to carefully screen, select and acquire properties with potential to improve and increase value over time while enjoying the benefits of long-term ownership.

**ENTRUST GLOBAL**

EnTrust Global is a diversified alternative investment firm that manages money for institutions and private investors worldwide. EnTrust Global offers broad investment strategy expertise - including opportunistic co-investments, private debt and real assets, multi-asset and multi-strategy portfolios, hedge fund strategies, and customized separate accounts. EnTrust Global’s commingled fund offerings span the liquidity spectrum from daily to quarterly to multi-year funds.
SUNSTAR INSURANCE GROUP
Sunstar Insurance Group which is a holding company that provides financial capital, operating resources and strategic oversight to the portfolio of insurance agencies that we own. Although our agencies are located in the midwestern and southeastern states, we are licensed to do business in all states and currently serve clients who are domiciled across the United States.

WEINBERG WHEELER
Fueled by the steadfast commitment of our loyal clients, Weinberg Wheeler Hudgins Gunn & Dial met and surpassed the vision of creating a powerhouse, national trial firm when we formed in 1999. Since then, our attorneys have taken to trial or arbitrated more than 415 cases, in addition to countless matters resolved as a matter of law or settled where compromise was advantageous to our client. Since 2010, WWHGD attorneys tried 132 cases to verdict, the overwhelming majority resulting in defense verdicts or damage awards effectively reflecting a win for our client.

BOOMERANG CAPITAL PARTNERS
Boomerang Finance, LLC (the "Fund") has an investment objective of providing income with limited variability in returns. This is accomplished by providing short-term, business-purpose loans secured by real estate in a first lien position with the additional protections of a personal guarantee from borrowers and cross collateralization. All loans are self-originated, and risk managed through careful underwriting, thoughtful portfolio construction and consistent servicing. The majority of borrowers are return clients. Exposure is broad-based, and the Fund is structured as a REIT.
DIAMONDLINKS

DiamondLinks is a full-service online marketing company specializing in Online Reputation Management and Search Engine Optimization. DiamondLinks focuses on results-based methods to ensure that every client, small and large, are well served in every capacity needed. DiamondLinks operates across nearly every industry in the United States.

OFF THE CHAIN

Off the Chain Capital is a Digital Currency and Blockchain Asset Manager. We use a traditional Graham/Dodd value style and S-Curve analysis to capture value in blockchain-based assets. Our Strategy is focused on secondary alternatives in blockchain-based assets.

FUND SOCIETY

With local teams in Mexico City and Miami, Florida, Funds Society was created to be the reference point for the market of investment products in the United States and Latin America as well as to provide specialized news to the local investment management industry.

FAMILY OFFICE MAGAZINE

Family Office Magazine is the most respected premium quality “Family Office” magazine in the world that caters to an ultra-wealthy audience of Family Office Members and Principals who make up the wealthiest and most influential sector in the world. Family Office Magazine is a quarterly publication and is the world’s leading Family Office publication that reaches 28,000 influential ultra wealthy readers in over 90 countries. We have over 700 guest writers who contribute regular articles for Family Office Magazine that cover all family office-related topics and news. In addition, we cover luxury and lifestyle and coverage many of the leading Family Office and Wealth Management events around the World.
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THANK YOU!

PLATINUM SPONSORS

EFACTOR NETWORK

E Factor Network, its a FINTECH company that provides a MARKET PLACE through WEB SaaS that connects Corporate Enterprises, with their Suppliers, and Clients with financial institutions for short term Working Capital financing electronically.

BANKUNITED

BankUnited, N.A. is a national bank and wholly-owned subsidiary of BankUnited, Inc. (NYSE: BKU) and is headquartered in Miami Lakes, Florida. As of December 31, 2019, BankUnited N.A. has $32.9 billion in total assets. One of the largest independent depository institutions headquartered in Florida by assets, BankUnited provides a wide range of commercial and consumer banking services.

OAK SHORE CAPITAL

Oak Shore Capital buys monthly portfolios of fresh charged-off consumer debt directly from originating lenders; and uses owner-run third-party collections agencies to create Funds of diverse, monthly front-loaded cashflows, that are uncorrelated to the majority of traditional asset classes.

FLORIDA INSTITUTE OF FINANCE

The Florida Institute of Finance (FIF) is a pure finance organization providing cutting-edge education and training to corporations. At FIF, our core competency is FINANCE. As such, FIF has assembled a multi-disciplined team (i.e., PhDs, CPAs and JDs) to develop and deliver customized programs which meet the needs of our clients. Over the years, this focused approach has allowed FIF to remain on the cutting-edge of the “best practices” within the discipline of finance.
HEDGEACT
HedgeACT is an investment platform that provides institutions, family offices, wealth advisors and suitably qualified investors access to its proprietary suite of curated specialty alternative investment strategies. HedgeACT’s mission is to identify, research and provide due diligence on niche alternative investment strategies. We identify and source unique risk-adjusted return strategies that historically have provided true alpha and are not correlated to the broader asset classes.

SAFE HARBOR EQUITY
Safe Harbor Equity is a leading private equity firm specializing in distressed real estate debt aiming to generate superior returns for our limited partners Safe Harbor Equity Investment Composite. Focus on commercial real estate market inefficiencies and detailed underwriting to unlock value. Strategic acquisition, origination, management and repositioning of non-performing asset-backed real estate mortgages targeted up to 20 million. Safe Harbor Equity seeks to reserve investor capital while targeting IRR’s of 20 on a risk-adjusted basis.

1931 FUNDING
1931 Funding, LLC is a company that provides short-term cash advances to small businesses (Merchants) to help them fund their growth. It does this through a network of Funding Firms.
First Horizon National Corp. offers capital market services, regional banking and wealth management through our First Horizon family of companies. Fixed Income

FHN Financial is an industry leader in fixed income sales, trading, and strategies for institutional customers in the United States and abroad. The company also provides investment services and balance sheet management solutions. FHN Financial is an important part of First Horizon’s business model, as it provides unique countercyclical benefits and complements our approach to managing our company for soundness and profitability throughout shifts in the economy. With an average daily trading volume of $5+ billion, FHN Financial has transacted business in recent years with approximately 50% of all US banks with portfolios more than $100 million. FHN Financial is comprised of six entities: FHN Financial Capital Markets, FHN Financial Securities Corp., FHN Financial Capital Assets Corp., FHN Financial Portfolio Advisors, FHN Financial Municipal Advisors, and FHN Financial Main Street Advisors. Based in Memphis, Tenn., FHN Financial has nearly 30 offices throughout the United States. Regional Banking

First Horizon Bank is committed to making your banking experience the best it can be with innovative, convenient services and helpful, knowledgeable people. From your first checking account to the loan you need to build a home or business, we are committed to helping you at every stage of your financial life. With a network of approximately 250 bank locations across the Southeast, we make it easy to help you take good care of your money. Wealth Management

With 30 trust officers, 86 financial advisors, 10 financial planning professionals, and $32 billion in assets under administration, First Horizon Advisors’ mission is to provide you with access to a range of resources that can help you build the financial future you deserve. Every product, every service, and every person in our organization is dedicated to helping you maximize your financial potential and reach your investment goals. Whether you need advice and guidance with investments, trusts, financial planning, or more, our advisors have the expertise to provide peace of mind and clear direction.
REAL ESTATE, DIRECT LENDING & PRIVATE DEBT FORUM
100% DIGITAL & VIRTUAL EVENT

THANK YOU!

FLAIA MEMBERS

@preqin

Genesis
A Digital Currency Group Company

SHERIDAN
ASSET MANAGEMENT, LLC

CERVERA®
REAL ESTATE 1969

GLIDE CAPITAL

berkower
Certified Public Accountants & Advisors

VETERANS CAPITAL FUND II, L.P.

FIRST HORIZON NATIONAL CORPORATION

DELGATTO DIAMOND FINANCE FUND

TRIAD SECURITIES

Funds Society
INVESTMENT MANAGEMENT INFORMATION AS & WHEN REQUIRED

PARKVIEW FINANCIAL

OAK SHORE CAPITAL

The New York Alternative Investment Roundtable

CIRCLE PARTNERS

FAMILY OFFICE Magazine & Events
www.familyofficemag.com

Boomerang Capital Partners
ABOUT FLAIA

FLAIA is a not-for-profit 501 (C) 6 for Alternative Investments. Our mission spans a broad range of areas including Community Building, Education, Branding, Capital Acquisition, Business Attraction and Policy Optimization. Our ultimate goal is to be the World's Leading Center Alternative Investment & Alternative Investment Due Diligence / Education.

We focus on facilitating the flow of information and collaboration between "Buyers" & "Sellers" by connecting informing, establishing, enabling, growing, and advising on key issues. Among those issues is the alignment of interests among investment professionals and stakeholders as well as transparency and best practices.

FLAIA is unparalleled in its advocacy of the alternative investment industry. FLAIA representatives have cultivated positive relationships with regulatory, fiscal and government authorities as well as media outlets statewide. Our consistent advocacy for alternative investments has led to a significant growth in early-stage businesses for whom our industry is a primary source of funding.
THANK YOU FOR ATTENDING!

THURSDAY, MARCH 26TH, 2020
FROM 10 AM - 4 PM

100% DIGITAL & VIRTUAL EVENT

FLAIA IS THE WORLD'S LEADING MARKETPLACE FOR ALTERNATIVE INVESTMENTS AND ALTERNATIVE INVESTMENT DUE DILIGENCE / EDUCATION!

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