MEETING OF THE AMERICAS

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#MOTA2019

FLAIA
Florida Alternative Investment Association

MONDAY, OCTOBER 21ST, 9AM - 7PM

Akerman LLP
98 Southeast 7th Street | #1100 | Miami, FL 33131

HOSTED BY: AKERMAN LLP

Akerman

From the Founder & Chairman

DEAR ATTENDEES

Thank you for attending our seventh annual Meeting of the Americas 2019. Our event is about building regional relationships between members of the alternative investment industry in the Western Hemisphere. With globalization in focus and trade agreements being scrutinized more today than ever, relationships of trust and understanding are more important than ever.

Capital flows have increased in volume and velocity and FLAIA is continuing to play the guardian role of capital flow dialogue among owners and operators of alternative investments. We do this by inviting industry experts to explore and discuss various investment opportunities in the Americas. With increased volume and velocity of capital flows, we believe that an open dialogue on structuring, custody and compliance in the various countries is more important today than ever.

With the opportunity of attracting capital from investors in the different regions come the challenge of structuring tax efficient vehicles that work in the different regions for different types of investors. We have a great line up of experts with diverse backgrounds in law, tax, custody and compliance.

Institutional appetite continues to grow for direct lending and real estate because yields on traditional fixed income continues to fall, and in some countries has even gone negative. Alternative investments offer average yields that are more than 3% above the current offerings of traditional collateralized debt obligations (CDO) and collateralized loan obligations (CLO). The excess returns above traditional CDO & CLO has driven capital flows in a favorable manner to direct lenders and real estate deals. Many family offices are seeking real estate and direct lending as a way to supplement the lack of yield in traditional fixed income.

While a major focus of our event this year is on illiquid investments, investors continue to seek a hedged approach to investment in public equities. We have content that is thought provoking and insightful with many of the managers coming from the hedge fund industry to talk about global macroeconomic trends and geopolitical risks. Meeting of the Americas 2019 will explore interesting investment strategies that generate income without sacrificing credit quality. The goal of this forum is to provide a space where different stakeholders can meet, build relationships and get capital flowing north and south.

FLAIA is proud of the work it has done in attracting "Best of Breed" Operators, General Partners, Limited Partners, and Co-Investors to explore various investment opportunities and structures that are suitable for investors in various geographic regions. We hope that you enjoy the people, investment ideas and creative structures to generate yield while over 17 trillion dollars of fixed income investments have a negative expected return.

Sincerely,
Michael Corcelli
Founder & Chairman, FLAIA

MEETING OF THE AMERICAS

Florida Alternative Investment Association

Available Opportunities

QRI2.0: Smart Investment ...

QRI is leading the industry as an Artificial Intelligence solutions provider*, combining those fundamental tenets of reservoir management, proprietary metrics and processes with advanced

View Details

Regulation D 506(c)

Stonefly Energy Fund I

Stonefly Investments uniquely positions its investors' capital in energy investments that are low risk, mature and cash flowing. Stonefly does not chase trends and is solely focused on

View Details

Regulation D 506(c)

ApexOne Fund III

ApexOne is a real estate investment firm with a specialty in workforce, conventional and student housing communities. Directly and along with joint venture partners, ApexOne has

View Details

Regulation D 506(c)

Boomerang Capital

Founded in 2006, Boomerang Capital Partners, LLC ("Boomerang") is a private real estate finance company with a focus on asset-backed lending and equity investment opportunities

View Details

Regulation D 506(c)

Dream America

Dream America LLC ("Dream") runs a lease to own housing program for clients who are committed to buy their house as soon as they obtain a mortgage. To join Dream, applicants need

View Details

Regulation D 506(c)

Daytona Beach Portfolio

Lloyd Jones is a real estate investment, development, and management firm that specializes in multifamily and senior housing throughout Florida, Texas, and the Southeast.

View Details

Regulation D 506(c)

MEETING OF THE AMERICAS

Florida Alternative Investment Association

Digital Marketing Benefits:

- Email campaign to FLAIA database of 746,000+ highlighting your value proposition and service offering
- Listing on the FLAIA Market Place
- Webcast
  - Email blasts promoting the Webcast
  - Live Stream Webinar with Full Visual and Audio Recording to brand your company listing
- Email Blasts Linking Back to Market Place
  - Information on Clicks from Constant Contact
  - Reverse Inquiry Lead Generation
- Company logo & URL on FLAIA website and event marketing materials
- Video footage of conference speaking engagements for future distribution

Webcasts

Discussion Points

- The world entering an age of extreme energy efficiency and clean BTU's
- QRI 2.0's Augmented AI revolutionizing Oil and Gas
- QRI's past performance establishing the foundation for future growth
- The SpeedWise® suite of applications - a practical platform for value creation in the energy industry
- QRI providing an attractive investment opportunity

Email Marketing

DREAM★AMERICA

Why the American Dream of Home Ownership is NOT Dead

Impact Investing: Turning Renters into Owners

Dream offers a 12 month lease with option to buy as a bridge to a mortgage.

Dream Lease to Own
A 12 month lease with option to buy. It is for individuals and families that want to pick a home from any available for sale in their community (within an approved budget), lease it from Dream America and then buy as soon as they qualify for a mortgage.

Dream America Investor Benefits

FLAIA Marketplace

Parkview Financial manages a private real estate debt fund founded by a 3rd generation real estate developer and contractor. Our excellent reputation has been built on our expertise in loan sourcing, underwriting, project cost analysis and rigorous due diligence, where we strive to provide a yield opportunity above traditional fixed income and real estate solutions.

- **Successful Track Record**
- Open Ended Fund
- Projected **Returns of 12%**
- Preferred Return of 8%
- **Quarterly Distributions**
- **First** and **Only** Lien Holder
- One Foreclosure Sold for a Profit
- **Full Transparency for Investors**
- Points, Interest and Fees Passed to Investors
- **Cayman Offshore Feeder Available**

MEETING OF THE AMERICAS

AGENDA

9:00 AM	**Registration & Breakfast Networking**
10:00 AM	**Welcome Remarks** *Jonathan Awner, Akerman LLP*
10:15 AM	**Opening Remarks** *Roberto Munoz, First Horizon National Corporation & FLAIA Board Member*
10:35 AM	**Opportunities in Real Estate, Direct Lending & Private Debt** *David Payne, AMS Corporate Services - Moderator* *Chris Finlay, Lloyd Jones* *Dr. Bharat Sangani, Encore Enterprises* *Rob Jafek, Boomerang Capital* *Mike Mangione, Group RMC*
11:30 AM	**Success in Structuring, Custody & Compliance in 2020** *Paul Foley, Akerman LLP* *Jeremy Christensen, Millenium Trust Company* *Mark Fitzpatrick, Glide Capital* *Jose Lozano, FCS Group* *Sara Borzan, North Capital*
12:20 PM	**Lunch**
12:30 PM	**Keynote Presentation: A Win Win Win Strategy for Investing in Workforce Housing** *Ernest Johnson, ApexOne Investment Partners*

MEETING OF THE AMERICAS

AGENDA

1:05 PM	**Keynote Presentation: Timing the Next U.S. Recession Using Technical Analysis - Summer 2020?** *Isaac Gilinski, Brickell Analytics*
1:25 PM	**Keynote Presentation: An Introduction to Investment in Commercial Aircraft** *John Morabito, Entrust Global*
2:00 PM	**Keynote Presentation: Introduction to FLAIA's Digital 2020 Digitally Integrated Capital Attraction Platform** *Michael Corcelli, FLAIA*
2:15 PM	**Networking Break**
2:30 PM	**Opportunities in Private Equity & Hedge Funds** *Nick Neri, Circle Partners* *Angela Cole, Stonefly Investment* *Antonio Zuniga, Oak Shore Capital* *Kathryn Schwartz, Pawleys Capital*
3:25 PM	**Macro Overview in the Western Hemisphere** *Dan Hughes, Hughes & Co.* *Rick Stone, Stone Family Office* *John Malloy, RWC Partners* *Shalin Madan, Bodhi Tree Asset Management* *Steve Groslin, ASG Capital*
4:15 PM	**Networking & Cocktail Reception**

UPCOMING EVENTS

Global Macro Perspective
December 4, 2019| Miami, FL
FLAIA is excited to be hosting its 8th Annual A Global Macro Perspective 2019 on December 3rd, in Miami, Florida during Art Basel week. The conference precedes Art Basel, the worlds largest modern art show, and serves as a great forum for all participants in the alternatives community to explore macro economic trends, geo political risks, portfolio allocation strategies and networking with peers from all over the world.

Real Estate and Direct Lending Forum
March 2019 | Miami, FL
The Florida Alternative Investment Association is excited to announce our annual Real Estate & Direct Lending Forum 2020. Please join us for two full day of insightful panels, presentations and a behind the scenes look at what to expect in 2020. With a focus on private debt funds, managing private credit, senior lending strategies and making direct / co-investments into real estate, the event delves into the complexities of managing the investment, operations and marketing of fund / direct investments.

Artificial Intelligence, Blockchain & Cryptocurrency (ABC) Forum
May 2020 | Miami, FL
FLAIA will be hosting its second annual Artificial Intelligence, Blockchain and Cryptocurrency (ABC) Forum in April 2019. The conference will gather asset managers, investors and global thought leaders to discuss key market developments, including initial coin offerings, bitcoin futures and ETF’s, trading and investing in cryptocurrencies, smart contracts, legislative and regulatory trends, and more.

SPEAKERS

MICHAEL CORCELLI

Founder and Chairman, Florida Alternative Investment Association

Mr. Corcelli began his career in the private wealth management side of the business at UBS. In addition to helping UBS grow their assets under management, he was responsible for portfolio management and tactical asset allocation for private clients. After leaving UBS, Mr, Corcelli formed Alexander Alternative Capital, a global macro hedge fund that started with shorting sub-prime mortgage companies. Additionally, Mr. Corcelli is the Founder and Chairman of the Florida Alternative Investment Association (FLAIA), a 501(c)(6) non-profit organization which includes some of the most successful hedge funds and largest family offices both nationally and internationally. In 2012, he led an initiative to double the Florida State Board of Administration's use of alternative investments from 10% to 20% freeing up roughly 15 billion dollars of new capital for hedge funds, private equity and venture capital. Michael earned his Michael Corcelli Bachelor of Science in Finance from the University of Miami.

DAN HUGHES

Founder and Managing Director, Hughes & Company

Mr. Hughes is the Founder and Managing Director of Hughes & Company, an independent Fort Lauderdale based Introducing Brokerage firm dedicated to the institutional futures and options industry. Hughes & Company provides full-service brokerage for Commodity Trading Advisors & Professional Traders, as well as for Family Offices & Managed Futures Investors. Dan has an Institutional Sales/Trading background in a wide variety of asset classes, starting with Deutsche Bank over a decade ago, followed by specializing in the futures industry with TradeStation Securities then Gar Wood Securities, before founding Hughes & Company in 2017. Dan completed his BA in Economics at Johns Hopkins University.

SPEAKERS

ERNEST JOHNSON

Partner and Executive Managing Director, ApexOne

Ernest is a Partner and an Executive Managing Director with ApexOne. He focuses on capital markets, investment strategy, financial administration, and investor relations. Ernest has 38 years of real estate experience including 17 years as the Executive Vice President of PM Realty Group's Capital Markets division and 10 years with JMB Property Company where he served as Executive Vice President of the Western Division. During his tenure with PM Realty Group, Ernest consulted for major national healthcare systems assisting with development plans and evaluations of non-core real estate properties. While acting as Manager and Receiver for JMB Properties, Ernest was responsible for the stabilization and disposition of a national 20-property portfolio acquired through foreclosure. Ernest graduated with a Bachelor of Science in Business Administration from Auburn University.

ISAAC GILINSKI

Founder and Head of Research for Brickell Analytics, LLC

Isaac started his professional career in 2000 as one of the youngest investment professionals at Lehman Brothers. In 2001, he was promoted to develop the Latin American Sales arm for Global Capital Management, which was a new asset management group formed within Lehman. In early 2002, Isaac founded the Brickell Family Office, a multi-family office run as a Fund-of-Hedge Funds. He successfully led the firm for 10 years, and then shifted his focus to launching and leading Brickell Analytics. In addition, between 2012 and 2015, Isaac served as an independent macro researcher reporting to the CIO of a $30 billion family office and macro hedge fund. In 2002, Isaac launched a time-release nutritional supplement business in collaboration and partnership with Osmopharm Switzerland. In 2014, Isaac installed himself as Chief Scientist and Researcher, and evolved the company into a research organization that continues to focus on the effects of nutritional supplements in-vitro on pathogens.

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SPEAKERS

JOHN MORABITO

Managing Director & Portfolio Manager, EnTrust Global

John serves as the Portfolio Manager of the firm's Blue Sky Aviation strategy. Mr. Morabito joined EnTrust Global as a Managing Director in January 2018 with 17 years previous experience in the industry. Before joining the firm, Mr. Morabito was Head of the Financial Institutions Group at CIT Group where he was responsible for the Commercial Aviation segment and managing a global team of 15 investment professionals. Mr. Morabito holds a BA in Finance from the University of North Carolina at Chapel Hill.

JONATHAN AWNER

Co-Chair, Corporate Practice Group, Akerman LLP

Jonathan Awner serves as Co-Chair of Akerman's Corporate Practice Group. Ranked by Best Lawyers in America, Chambers USA and The Legal 500 as a preeminent corporate lawyer, Jonathan Awner advises clients in automotive retail, aviation, distribution, hospitality, logistics, manufacturing, services, technology, waste management and other industries. Described by a client quoted in Chambers USA as a "top-notch" lawyer who is "smart, hard-working and practical," Jonathan focuses on middle-market domestic mergers and acquisitions, private equity investments, public and private securities transactions, and corporate governance matters. Jonathan counsels in mergers, acquisitions, dispositions, spin-offs, recapitalizations, joint ventures, private equity investments, and other business transactions. He has extensive experience representing strategic and financial buyers and investors, as well as corporate, individual and family sellers.

SPEAKERS

PHILLIP SILITSCHANU

Director of Strategic Relationships, Token IQ

Phillip Silitschanu is the Director of Strategic Relationships at Token IQ, which provides an AML/KYC empowered Security Tokenization platform to issuers of tokenized assets; and is also a member of the Board of Advisors of the International Due Diligence Organization. Phillip is widely recognized in the press as an expert on global capital markets and financial services, having been quoted in Barron's, Business Week, Financial Times, The Wall Street Journal, Funds Europe, Investments & Pensions Europe, and more. He has taught courses on Anti-Money Laundering (AML) in Latin American, Blockchain, and others; and co-authored the Euromoney Books "Multi-Manager Funds: Long Only Strategies for Managers and Investors." He is fluent in English, French, Brazilian Portuguese, and Spanish; and holds a Juris Doctor from Stetson University, an MBA from Babson College, and a BS in Finance from Boston University.

ROBERTO MUNOZ

First Horizon National Corporation & FLAIA Board Member

Roberto R. Muñoz brings more than 35 years of financial experience to his leadership role as Miami Market President and Commercial Banking and Wealth Management Executive at Capital Bank, a $40 billion division of Memphis-based First Horizon National Corporation. He was previously Commercial Banking and Wealth Team Leader for Miami- Dade County and South Florida for Synovus Bank. In his banking career, Mr. Muñoz has facilitated more than $27 billion of economic activity in Florida, the Caribbean, Central and South America in the areas of project finance, M&A, direct and indirect foreign investment, commercial, public, institutional, and specialty lending areas, as well as, global wealth and treasury management services.

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SPEAKERS

JEREMY CHRISTENSEN

Senior Vice President, Millennium Trust Company

Jeremy is responsible for the strategic direction and growth of private fund custody, working with the firm's regional directors, prospects, service providers, and clients to drive business through education and awareness of the service. Before assuming his leadership role, Jeremy held senior positions in the group where he developed alternative business segments dealing with hedge funds, private equity, managed futures, and other alternative investments. He draws on his 15 years of experience in the financial services industry to deliver innovative solutions to the firm's clients. Prior to joining Millennium Trust, Jeremy worked for Sterling Trust Company and Paychex, where he gained valuable experience providing effective financial solutions and strategies to Fortune 500 companies and individual retail clients. He holds a bachelor's degree in finance from the University of Oklahoma and a master's degree from the University's Michael F. Price School of Business.

SHALIN MADAN

Founder / CEO, Bodhi Tree Asset Management

Mr. Madan is the Founder and Chief Investment Officer of Bodhi Tree Asset Management. He was formerly a Managing Director at Strenta Investment Management, an SEC-registered investment adviser for a major family office, where he was responsible for all aspects of investment and portfolio management in a multi-asset class portfolio. Prior to that, Mr. Madan was a Vice-President at Ivy Asset Management, where as a Portfolio Manager, he oversaw the firm's flagship multi-manager hedge fund portfolios. He began his alternative assets career 17 years ago at Dome Capital Management, a hedge fund advisory firm for European institutional and super high net worth investors. In addition, Mr. Madan has personally supported multiple highly successful Silicon Valley based tech startups as an investor and board advisor. Mr. Madan holds an MBA in Finance from the Stern School of Business at New York University and a BA in Economics from the University of California at Berkeley. Mr. Madan enjoys exercise, barbecuing, pop-culture and spending time with his family.

SPEAKERS

RICHARD STONE

Founder, Stone Family Office

Since earning his J.D. from Columbia Law School, Mr. Stone has amassed extensive legal expertise, dating back to his earliest experience as a law clerk for the Honorable Charles Sifton of the United States District Court for the Eastern District of New York. Rick was also a former partner at one of the country's oldest law firms, Cadwalader, Wickersham & Taft. He has been Lead Counsel on several major high profile successful consumer and securities class actions. Rick now spends a considerable portion of his time on managing his family office which he founded. Rick also dedicates a substantial portion of time to philanthropy and is involved with numerous local and national charities such as the Kenny Anderson Basketball Camp – a summer camp for underprivileged minority youth in Riviera Beach.

STEVEN GROSLIN

Managing Partner, ASG Capital Asset Management

Steven joined ASG Capital in January 2014. Prior to this,
Steven spent over thirteen years trading Fixed Income for the Natixis Group in Paris. Before joining Natixis, Steven worked for six years in Fixed Income lending in Paris and five years in Retail Banking in France and the UK.

Steven Groslin has a Bachelor Degree in European Accounting and Finance from Leeds Metropolitan University (UK) and LeHavre/Caen Business School (France).

MEETING OF THE AMERICAS

SPEAKERS

JOHN M. MALLOY, JR.

Portfolio Manager, RWC Partner

John joined RWC in March 2015 from Everest Capital to co-manage the Emerging and Frontier Markets team with James. He has 23 years of experience in global investment management, commodity, debt and equity research analysis. Before joining RWC, John spent 18 years at Everest Capital where he focused on emerging markets investing. Prior to that he was a high yield manager at Barings focusing on Latin America and US markets. John holds a BS in Management from Norwich University, an MBA from Boston University and speaks Spanish.

JOSE FERNANDO LOZANO

Executive of FCS and Commercial Director, FCS Fund Services

Jose F. Lozano is an executive of FCS and commercial director of the firms Miami office, with over 20 years of experience in the financial services industry. FCS Fund Services is a fully regulated and supervised Asset Management Company within the European Union and regulated by the Malta Financial services Authority (MSFA), the CSSF (Luxembourg), the Bank of Ireland and the CNMV (Spain). It is one of the first companies in Europe to have been granted a license under the AIFM Directive. FCS-AM belongs to the FCS Group, a Global Financial Group, and has some of the most experienced professionals in the financial Markets, delivering fully integrated solutions in the areas of Fund Administration, Fund Management, Platform Offerings, Financial Advisory and Corporate & Fund Services. Jose began his career with Dean Witter Reynolds, formerly Morgan Stanley, later completing the Commercial Associate program at Suntrust Bank. This investment and banking base served him well in building a successful career and serving in senior positions at SunTrust Bank, ABN AMRO, ITAU Private Bank and VectorGlobal WMG. Originally from Colombia, Jose calls Miami home. He has lived and traveled extensively throughout Latin America. He holds a B.S. in Economics from the University of Florida as well as an MBA from the University of Miami, and is Fluent in English, Spanish and Portuguese.

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SPEAKERS

DAVID PAYNE

Managing Director, AMS Financial Group

David is the Managing Directors for the Americas for the AMS Financial Group. The AMS Financial Group ("AMS") is an international financial services provider that was formed in 1982 in the British Virgin Islands ("BVI"). The Group specializes in corporate secretarial; trust and fiduciary; captive insurance; legal; and investment fund services to both institutional and private clients. AMS in privately owned and has been servicing clients for more than 30 years. AMS has built a global presence and has offices in key financial centers to service clients operating through multiple jurisdictions. David is a lawyer by training and has over 15 years of work experience with offshore, mid-shore and onshore jurisdictions.

ANGELA COLE

Principal, Stonefly Investments

Ms. Cole is the Principal of Stonefly Investments. She is a 24-year seasoned executive in banking and corporate finance with significant experience in structuring, originating, underwriting, and managing sizable debt and equity positions. Experience originating complex financing structures including syndicated, asset based, mezzanine/warrants, equity backed and debt capital market for clients throughout various stages of the growth cycle. She has originated and managed over $1.5B in loans. Prior to joining Stonefly Investments, Ms. Cole was an Executive Director with JPMorgan Chase covering Southwest Louisiana and Southeast Texas for 15 years. Her depth of experience is established in originating and leading multi-bank syndicated deals for publicly-traded and non-public companies; companies originating initial public and bond offerings; and multinational clients with footprint throughout the energy global markets. Her proficiency also includes clients in healthcare, technology, manufacturing, transportation and food & beverage industries. Ms. Cole is a Board Member and Treasurer of United Way of Acadiana, and Charter Member of the Women's Leadership Council. She is a Leadership Louisiana Class of 2006 graduate, recipient of the 20 Under 40 award given to young professionals exceeding in their field and recipient of the Women Who Mean Business award.

SPEAKERS

CHRIS FINLAY

Chairman / CEO, Lloyd Jones

Chris began investing in real estate early in his career as a commercial airline pilot with Eastern Airlines. Casual investing soon evolved into a major commercial real estate business, and in 1983 Chris resigned from Eastern to concentrate exclusively on the Finlay Company. During the ensuing years, Chris grew the company into one of the largest real estate firms in New England with offices throughout the region. In 1990, he began to focus on real estate development, and over the next fifteen years developed and constructed approximately 40 communities and 5,000 units, plus 20 post office facilities. At the same time, he expanded his property management company to accommodate an expanding portfolio of multifamily communities. Today, he leverages his successful 40-year track record to lead Lloyd Jones as our Chairman and CEO. Chris's education includes Upper Canada College and post-graduate studies at the Harvard Graduate School of Design. He has also completed extensive industry training through the CCIM, SIOR, RESSI, IREM and LIHTC programs. He has served as senior instructor at the University of Maine Real Estate Division and senior instructor for the Graduate Realtors Institute of the Massachusetts Association of Realtors. Chris chaired the Commercial Investment Division of the New Hampshire Association of Realtors and served as chairman of the New Hampshire Association of Industry and Commerce.

ROBERT JAFEK

Principal, Boomerang Capital

Robert is currently a Principal at Boomerang Capital Partners and has been involved in all phases of Boomerang's development since its inception. He started his career as an investment banking analyst at Morgan Stanley and went on to hold various principal investing roles including Head of International Trading for Nicholas Applegate Capital Management and Analyst and Portfolio Manager at Tiger Management. Eventually he has founded and managed two highly successful alternative investment firms: Plumeria Advisors and Torrey Pines Capital Management and now Boomerang Capital Partners. He received a BA in Finance from The University of Utah and a Masters in Innovation and Entrepreneurship from HEC Paris. He also teaches business and finance at the university level, with his current position being an adjunct professor at UC Berkeley Law.

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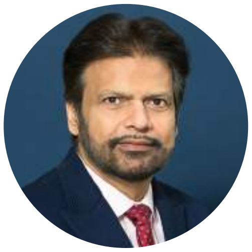
SPEAKERS



DR. BHARAT SANGANI, MD

Chairman, Encore Enterprise

In 1999, Dr. Bharat Sangani co-founded Encore alongside a team of experienced, results-driven, forward-thinking individuals and has nearly 30-years of industry experience in real estate development with a proven track record throughout the United States. He is involved in every aspect of the business, from operations to financial management, and has been pivotal in over $2B in real estate transactions for Encore. Dr. Sangani's personal core values of honesty, integrity, and fairness quickly became the foundation and guiding principles for Encore Enterprises and each of its subsidiaries. Dr. Sangani is a practicing cardiologist and a Fellow of the American College of Cardiology, as well as present or former member of nine other organizations in the United States, England, and India. In his spare time, he enjoys reading, swimming, hot yoga, and helping others learn to build their wealth. Dr. Sangani is originally from Mumbai, India, and is married with two daughters.

MIKE MANGIONE

Director, Group RMC

Mike is the Director of Family Offices and Advisor Relations at Group RMC. He is responsible for establishing, developing and maintaining business relationships with Family Offices and Investment Advisors. He is also responsible for marketing the business in Canada and in the US. Mike graduated with a Bachelor of Commerce with a concentration in accounting from Concordia University. He holds the CPA, CMA designation.

SPEAKERS

NICK NERI

Vice President of Business Development, Circle Partners

Nick Neri is the Vice President of Business Development (USA) at Circle Partners, with 20+ years of industry experience supporting a diversified mix of asset managers within the traditional and alternative investment industry. He is responsible for developing and executing Circle Partners (USA) strategic growth plan with an emphasis on Hedge Funds, Fund of Funds, Private Equity Funds, Crypto Currency Funds and Mutual Funds.

KATHRYN SCHWARTZ

Founder and CEO , Pawleys Investment Advisors

Kathryn Schwartz has over 25 years of industry experience, including time at Dean Witter and Charles Schwab. She specialized in areas including institutional equity trading, and spearheaded development of new portfolio management processes. From 2004-2009, she led operations for a start-up, and advanced the company from angel-investor private-equity financing to an initial public offering of stock. In 2009, she relocated from California to the beautiful coast of South Carolina, where she founded Pawleys Investment Advisors and Pawleys Capital Management. In 2012, Kathryn was appointed by the Financial Industry Regulatory Authority as a securities Arbitrator. A Columbia University graduate holding her B.A., Kathryn also holds a Master's Certificate in Six Sigma Process Improvement from Villanova University in Philadelphia. For 13 years, Kathryn volunteered in Winter Park, CO with the National Sports Center for the Disabled teaching blind skiers and skiers with various physical and cognitive disabilities, including terminally ill children. She currently serves as a board member for the Tidelands Health Foundation in South Carolina and as a member of the Executive Steering Committee for External Partners of Women in ETFs.

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SPEAKERS

PAUL FOLEY

Chair, Investment Management Practice, Akerman LLP

Paul Foley focuses his practice on securities and corporate law, with a particular focus on investment fund formation, investment adviser regulation, securities enforcement, and corporate representation, including mergers and acquisitions. He represents investment advisers, hedge funds, mutual funds, private equity funds, venture capital funds, funds of funds, institutional investors, broker-dealers, financial institutions and other entities with regard to complex federal and state securities regulatory matters. Paul advises clients on investment fund formation and has assisted fund managers with fund offerings totaling billions of dollars. He counsels clients on structuring, forming, and offering investment funds, including hedge funds, mutual funds, private equity funds, venture capital funds, funds of funds, and real estate funds. Paul also provides fund managers with ongoing advice regarding investments, transactions, compliance, and securities law matters, including applicable federal and state investment adviser registration requirements.

SARA BORAZAN

Chair, Investment Management Practice, Akerman LLP

Sara Borazan is a Principal, Director of Business Development, responsible for sales, marketing, and management of platform relationships for North Capital Investment Technology and North Capital Private Securities. Prior to joining North Capital, Ms. Borazan was a marketing manager with Regus. She is an honors graduate of the University of Utah with a Bachelor of Arts in Economics. Ms. Borazan holds the Series 7, 63, and 24 registrations and is a supervisory registered principal with North Capital. North Capital provides comprehensive solutions to transact exempt offerings, supporting issuers and advisors, funding platforms, and other broker-dealers. Through North Capital Investment Technology and its registered broker-dealer North Capital Private Securities Corp., the firm also provides technology-enabled escrow, streamlined investor vetting (including KYC/AML and accredited investor verifications) and a wide range of other broker-dealer services.

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SPEAKERS

MARK FITZPATRICK

Managing Partner, Glide Capital

As a managing partner of Glide Capital, Mark is responsible for selecting managers, raising capital, supporting advisors and overseeing operations. Mark has 20+ years experience in operations and business development roles within the financial services industry. Prior to joining the firm, Mark worked for eleven years at Crystal Capital Partners, LLC as the Chief Operating Officer ("COO") before becoming the Director of Business Development.

As Director of Business Development, Mark worked closely with regional banks, broker dealers, Registered Investment Advisors and family offices to build customized hedge fund portfolios. Prior to Crystal, Mark worked as an auditor in the brokerage industry and in hedge fund administration. Mark holds a Bachelor of Commerce in international business from the University of Lethbridge, Canada and is a Chartered Financial Analyst ("CFA").

ANTONIO ZUNIGA

Managing Director, Oak Shore Capital

Mr. Zuniga has over 20 years of entrepreneurial and investment experience in Real Estate and Banking. He has Graduate degrees from Cornell University and the Jones School of Management at Rice University with concentrations in Finance and Behavioral Economics. Prior to Oak Shore, Mr. Zuniga underwrote, lent and disposed a portfolio of real estate bridge loans ('04-'08); founding investor, board member, chair of Risk Management and later Chairman of the Board at Oasis Bank SSB, which later merged with SoTB ('06-'11); SoTB subsequently filed for IPO ('18); co-founder successfully acquired, managed and sold multi-family real estate in 10 markets with transactions totaling over $50MM ('08-'15).

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PLATINUM SPONSORS

THANK YOU!

ALEXANDER ALTERNATIVE CAPITAL

Alexander Alternative Capital GP is a privately held alternative investment firm with a flexible, opportunistic approach to managing alternative investments. We seek to deliver outsized returns in all market environments through a limited selection of Private Equity, Hedge Fund and Direct Investment opportunities.

MILLENNIUM TRUST COMPANY

Established in 2000, Millennium Trust is an expert provider of specialized custody solutions for alternative assets, investment accounts and retirement funds. Privately owned and independent, it began by focusing on unique custody solutions where no one else could or would. Millennium Trust is known for its ability to solve for even the most complex requirements and to craft entirely new solutions when and where they're needed. Millennium Trust empowers clients with trusted expertise, exceptional service and access to a wide range of custody solutions.

APEX ONE

ApexOne Investment Partners, LLC is a dedicated real estate investment firm with a specialty in workforce, conventional multifamily and student housing properties. Directly and along with a series of institutional and private equity joint venture partners, ApexOne has purchased more than 30 assets nationwide since 2011. ApexOne was selected as one of the first two investment firms to participate in Freddie Mac's "Green Up" program that encourages and rewards environmentally responsible ownership

DREAM AMERICA

Dream America was launched in 2018 with the mission of turning renter s into owners. Its innovative Dream Lease to Own program puts a stron g emphasis on ownership, not just renting "with an option to buy." Its ap plicants go through a review process to determine what price house th e applicant can afford and what they need to do to become mortgage ready. This ensures that its clients not only have the option to buy, but have a clear roadmap to put them on the path to homeownership.

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SPONSORS

THANK YOU!

GOLD

MEETING OF THE AMERICAS

ABOUT FLAIA

The Florida Alternative Investment Association (FLAIA) is a not-for-profit 501 (C) organization created to establish Florida as a leading center internationally for Alternative Investment management. Our mission spans a broad range of areas including Community Building, Education, Branding, Capital Acquisition, Business Attraction and Policy Optimization. Our ultimate goal is to articulate the State of Florida’s impressive “eco-system” over time.

We focus on facilitating the flow of information and collaboration between Fund Managers, Government Officials, Service Providers & Investors by connecting, informing, establishing, enabling, growing, and advising on key issues. Among those issues is the alignment of interests among investment professionals and stakeholders as well as transparency and best practices.

FLAIA is unparalleled in its advocacy of the alternative investment industry throughout the state of Florida. FLAIA representatives have cultivated positive relationships with regulatory, fiscal and government authorities as well as media outlets statewide. Our consistent advocacy for alternative investments has led to a significant growth in early-stage businesses for whom our industry is a primary source of funding.

Contact FLAIA:

305-379-4200
www.flaia.org
@fl_invests
facebook.com/altinvestment

@FL_INVEST
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FLAIA
Florida Alternative Investment Association

MONDAY, OCTOBER 21ST, 9AM - 7PM

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98 Southeast 7th Street | #1100 | Miami, FL

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